



# Houghton Mifflin Harcourt

**Proposal #009005230**

Prepared For

## **Coshocton City School District**

**Attention:**

**Matthew Nicholas**

**matthew.nicholas@coshoctoncityschools.com**

For the Purchase of:

## **Into Literature 6-12 w/Writable and PD 5-Year**

**Prepared By**

**Ashton Munoz**

**ashton.munoz@hnhco.com**

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# Coshocton City School District

## Into Literature 6-12 w/Writable and PD 5-Year

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<b>Grade 6</b>					
<b>Student Digital Licenses</b>					
1857708 9780358879978	Into Literature Connected Solutions Student License Digital Middle School 5 Year	\$153.00	125	\$19,125.00	
Includes: Into Literature Digital Student Resources 5 Year Grades 6-8 Writable for Into Literature Digital Student Resources 5 Year Grades 6-12 Connected Solutions Implementation Success					
<b>Total for Student Digital Licenses</b>		<b>\$19,125.00</b>			
<b>Teacher Digital Licenses</b>					
1857710 9780358879992	Into Literature Connected Solutions Teacher License Digital Middle School 5 Year	\$820.00			4
Includes: Into Literature Digital Teacher Resources 5 Year Grades 6-8 Writable for Into Literature Digital Teacher Resources 5 Year Grades 6-12 Access to Teacher's Corner					
<b>Total for Teacher Digital Licenses</b>		<b>\$0.00</b>			
<b>A la Carte Items Available for Purchase</b>					
<b>Teacher Materials</b>					
1791535 9780358416487	Into Literature Teacher Edition Grade 6	\$189.75	4	\$759.00	
<b>Student Material</b>					
1805875 9780358538431	Into Literature Softcover Student Edition 5 Year Print Grade 6	\$32.50	125	\$4,062.50	
<b>Total for A la Carte Items Available for Purchase</b>		<b>\$4,821.50</b>			
<b>Total for Grade 6</b>		<b>\$23,946.50</b>			

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## Into Literature 6-12 w/Writable and PD 5-Year

ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
<b><u>Grade 7</u></b>						
<b>Student Digital Licenses</b>						
1857708 9780358879978	Into Literature Connected Solutions Student License Digital Middle School 5 Year		\$153.00	115	\$17,595.00	
Includes: Into Literature Digital Student Resources 5 Year Grades 6-8 Writable for Into Literature Digital Student Resources 5 Year Grades 6-12 Connected Solutions Implementation Success						
<b>Total for Student Digital Licenses</b>			<b>\$17,595.00</b>			
<b>Teacher Digital Licenses</b>						
1857710 9780358879992	Into Literature Connected Solutions Teacher License Digital Middle School 5 Year		\$820.00			4
Includes: Into Literature Digital Teacher Resources 5 Year Grades 6-8 Writable for Into Literature Digital Teacher Resources 5 Year Grades 6-12 Access to Teacher's Corner						
<b>Total for Teacher Digital Licenses</b>			<b>\$0.00</b>			
<b>A la Carte Items Available for Purchase</b>						
<b>Teacher Materials</b>						
1791536 9780358416494	Into Literature Teacher Edition Grade 7		\$189.75	4	\$759.00	
<b>Student Materials</b>						
1805876 9780358538448	Into Literature Softcover Student Edition 5 Year Print Grade 7		\$32.50	115	\$3,737.50	
<b>Total for A la Carte Items Available for Purchase</b>			<b>\$4,496.50</b>			
<b><u>Total for Grade 7</u></b>			<b>\$22,091.50</b>			

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## Into Literature 6-12 w/Writable and PD 5-Year

ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
<b><u>Grade 8</u></b>						
<b>Student Digital Licenses</b>						
1857708 9780358879978	Into Literature Connected Solutions Student License Digital Middle School 5 Year		\$153.00	125	\$19,125.00	
Includes: Into Literature Digital Student Resources 5 Year Grades 6-8 Writable for Into Literature Digital Student Resources 5 Year Grades 6-12 Connected Solutions Implementation Success						
<b>Total for Student Digital Licenses</b>			<b>\$19,125.00</b>			
<b>Teacher Digital Licenses</b>						
1857710 9780358879992	Into Literature Connected Solutions Teacher License Digital Middle School 5 Year		\$820.00			5
Includes: Into Literature Digital Teacher Resources 5 Year Grades 6-8 Writable for Into Literature Digital Teacher Resources 5 Year Grades 6-12 Access to Teacher's Corner						
<b>Total for Teacher Digital Licenses</b>			<b>\$0.00</b>			
<b>A la Carte Items Available for Purchase</b>						
<b>Teacher Materials</b>						
1791537 9780358416500	Into Literature Teacher Edition Grade 8		\$189.75	5	\$948.75	
<b>Student Materials</b>						
1805877 9780358538455	Into Literature Softcover Student Edition 5 Year Print Grade 8		\$32.50	125	\$4,062.50	
<b>Total for A la Carte Items Available for Purchase</b>			<b>\$5,011.25</b>			
<b>Total for Grade 8</b>			<b>\$24,136.25</b>			

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ISBN	Title		Price	Quantity	Value of All Material	Free Materials Quantity
<b><u>Grade 9</u></b>						
<b>Student Digital Licenses</b>						
1857731 9780358880202	Into Literature Connected Solutions Student License Digital High School 5 Year		\$153.00	125	\$19,125.00	
Includes: Into Literature Digital Student Resources 5 Year Grades 9-12 Writable for Into Literature Digital Student Resources 5 Year Grades 6-12 Connected Solutions Implementation Success						
<b>Total for Student Digital Licenses</b>			<b>\$19,125.00</b>			
<b>Teacher Digital Licenses</b>						
1857736 9780358880257	Into Literature Connected Solutions Teacher License Digital High School 5 Year		\$1,260.00			2
Includes: Into Literature Digital Teacher Resources 5 Year Grades 9-12 Writable for Into Literature Digital Teacher Resources 5 Year Grades 6-12 Access to Teacher's Corner						
<b>Total for Teacher Digital Licenses</b>			<b>\$0.00</b>			
<b>A la Carte Items Available for Purchase</b>						
<b>Teacher Materials</b>						
1791538 9780358416517	Into Literature Teacher Edition Grade 9		\$189.75	2	\$379.50	
<b>Student Materials</b>						
1805878 9780358538462	Into Literature Softcover Student Edition 5 Year Print Grade 9		\$32.50	125	\$4,062.50	
<b>Total for A la Carte Items Available for Purchase</b>			<b>\$4,442.00</b>			
<b>Total for Grade 9</b>			<b>\$23,567.00</b>			

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## Into Literature 6-12 w/Writable and PD 5-Year

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<b><u>Grade 10</u></b>					
<b>Student Digital Licenses</b>					
1857731 9780358880202	Into Literature Connected Solutions Student License Digital High School 5 Year	\$153.00	110	\$16,830.00	
Includes: Into Literature Digital Student Resources 5 Year Grades 9-12 Writable for Into Literature Digital Student Resources 5 Year Grades 6-12 Connected Solutions Implementation Success					
<b>Total for Student Digital Licenses</b>		<b>\$16,830.00</b>			
<b>Teacher Digital Licenses</b>					
1857736 9780358880257	Into Literature Connected Solutions Teacher License Digital High School 5 Year	\$1,260.00			2
Includes: Into Literature Digital Teacher Resources 5 Year Grades 9-12 Writable for Into Literature Digital Teacher Resources 5 Year Grades 6-12 Access to Teacher's Corner					
<b>Total for Teacher Digital Licenses</b>		<b>\$0.00</b>			
<b>A la Carte Items Available for Purchase</b>					
<b>Teacher Materials</b>					
1791539 9780358416524	Into Literature Teacher Edition Grade 10	\$189.75	2	\$379.50	
<b>Student Materials</b>					
1805879 9780358538479	Into Literature Softcover Student Edition 5 Year Print Grade 10	\$32.50	110	\$3,575.00	
<b>Total for A la Carte Items Available for Purchase</b>		<b>\$3,954.50</b>			
<b><u>Total for Grade 10</u></b>		<b>\$20,784.50</b>			

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ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<b><u>Grade 11</u></b>					
<b>Student Digital Licenses</b>					
1857731 9780358880202	Into Literature Connected Solutions Student License Digital High School 5 Year	\$153.00	65	\$9,945.00	
Includes: Into Literature Digital Student Resources 5 Year Grades 9-12 Writable for Into Literature Digital Student Resources 5 Year Grades 6-12 Connected Solutions Implementation Success					
<b>Total for Student Digital Licenses</b>		<b>\$9,945.00</b>			
<b>Teacher Digital Licenses</b>					
1857736 9780358880257	Into Literature Connected Solutions Teacher License Digital High School 5 Year	\$1,260.00			2
Includes: Into Literature Digital Teacher Resources 5 Year Grades 9-12 Writable for Into Literature Digital Teacher Resources 5 Year Grades 6-12 Access to Teacher's Corner					
<b>Total for Teacher Digital Licenses</b>		<b>\$0.00</b>			
<b>A la Carte Items Available for Purchase</b>					
<b>Teacher Materials</b>					
1791540 9780358416531	Into Literature Teacher Edition Grade 11	\$189.75	2	\$379.50	
<b>Student Materials</b>					
1805880 9780358538486	Into Literature Softcover Student Edition Set 5 Year Print Grade 11	\$32.50	65	\$2,112.50	
<b>Total for A la Carte Items Available for Purchase</b>		<b>\$2,492.00</b>			
<b><u>Total for Grade 11</u></b>		<b>\$12,437.00</b>			

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## Into Literature 6-12 w/Writable and PD 5-Year

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<b><u>Grade 12</u></b>					
<b>Student Digital Licenses</b>					
1857731 9780358880202	Into Literature Connected Solutions Student License Digital High School 5 Year	\$153.00	65	\$9,945.00	
Includes: Into Literature Digital Student Resources 5 Year Grades 9-12 Writable for Into Literature Digital Student Resources 5 Year Grades 6-12 Connected Solutions Implementation Success					
<b>Total for Student Digital Licenses</b>		<b>\$9,945.00</b>			
<b>Teacher Digital Licenses</b>					
1857736 9780358880257	Into Literature Connected Solutions Teacher License Digital High School 5 Year	\$1,260.00			2
Includes: Into Literature Digital Teacher Resources 5 Year Grades 9-12 Writable for Into Literature Digital Teacher Resources 5 Year Grades 6-12 Access to Teacher's Corner					
<b>Total for Teacher Digital Licenses</b>		<b>\$0.00</b>			
<b>A la Carte Items Available for Purchase</b>					
<b>Teacher Materials</b>					
1791541 9780358416548	Into Literature Teacher Edition Grade 12	\$189.75	2	\$379.50	
<b>Student Materials</b>					
1805881 9780358538493	Into Literature Softcover Student Edition Set 5 Year Print Grade 12	\$32.50	65	\$2,112.50	
<b>Total for A la Carte Items Available for Purchase</b>		<b>\$2,492.00</b>			
<b><u>Total for Grade 12</u></b>		<b>\$12,437.00</b>			

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# Proposal for Coshocton City School District Into Literature 6-12 w/Writable and PD 5- Year

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<b><u>Professional Services - Into Literature</u></b>					
<b>Implementation Success Plan</b>					
1787472	9780358385356    Getting Started: Introduction to Writable for Into Literature Live Online 2-Hour Grade 6-12  This session walks teachers through how to use Writable in their classroom to improve writing with flexible tools that guide students to develop purposeful drafts, incorporate personalized feedback, and produce writing that shines.  This initial session is the first step on the way to a successful first 30 days. Additional training and support will be provided via Teacher's Corner on Ed. There, teachers will access a guided learning pathway based on their HMH program(s), grade level and implementation timeline. A recommended sequence of live sessions and on-demand interactive media and videos will help teachers plan, teach and assess learning using their new HMH program.  Note: To ensure a successful training, please schedule this session after teachers are rostered on Ed, HMH teaching and learning platform.		1		
<b>Coaching and Courses</b>					
1868123	9780358942474    Connected Solutions Into Literature V2 Coachly 4 + In-Person 1 Year Grades 6-12  Coachly provides one-on-one coaching to teachers to build their program expertise, support lesson planning, and discuss data-driven, actionable strategies to grow teacher practice. Each teacher is matched with a certified coach with whom they can schedule virtual sessions and message via the Ed platform. The Coachly 4+ annual subscription includes 4 Coachly digital licenses and 1 in-person coaching days. In-person coaching days can support individuals or teams of teachers with lesson modeling, lesson planning, and data analysis.	\$5,500.00	1	\$5,500.00	
<b>Total for Coaching and Courses</b>		<b>\$5,500.00</b>			
<b>Getting Started with Into Literature</b>					
1857554	9780358878360    Into Literature Connected Solutions Getting Started In-Person (Two, 3 HR Sessions) 6-Hour Grades 6-8  This three-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed. An HMH Coach will provide the introductory Getting Started session to one teacher group in the morning and a different group in the afternoon.  Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.	\$4,200.00	1	\$4,200.00	
<b>Total for Getting Started with Into Literature</b>		<b>\$4,200.00</b>			
<b><u>Total for Professional Services - Into Literature</u></b>		<b>\$9,700.00</b>			

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Proposal for  
**Coshocton City School District**  
**Into Literature 6-12 w/Writable and PD 5-**  
**Year**

ISBN	Title	Price	Quantity	Value of All Material	Free Materials Quantity
<b><u>Professional Services - Into Literature</u></b>					
<b>Coaching and Courses</b>					
1868123 9780358942474	Connected Solutions Into Literature V2 Coachly 4 + In-Person 1 Year Grades 6-12 Coachly provides one-on-one coaching to teachers to build their program expertise, support lesson planning, and discuss data-driven, actionable strategies to grow teacher practice. Each teacher is matched with a certified coach with whom they can schedule virtual sessions and message via the Ed platform. The Coachly 4+ annual subscription includes 4 Coachly digital licenses and 1 in-person coaching days. In-person coaching days can support individuals or teams of teachers with lesson modeling, lesson planning, and data analysis.	\$5,500.00	1	\$5,500.00	
<b>Total for Coaching and Courses</b>		<b>\$5,500.00</b>			
<b><u>Total for Professional Services - Into Literature</u></b>		<b>\$5,500.00</b>			

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Proposal for  
Coshocton City School District  
Into Literature 6-12 w/Writable and PD 5-  
Year

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<i>Total Savings:</i>	\$20,740.00
<i>Subtotal Purchase Amount:</i>	\$154,599.75
<i>Shipping &amp; Handling:</i>	\$12,025.56
<i>Total Cost of Proposal (PO Amount):</i>	\$166,625.31
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**Total Cost of Proposal (PO Amount): \$166,625.31**

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  - o Point of Contact for Digital materials
  - o Point of Contact for Scheduling Professional Development
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Coshocton, OH 43812-2742

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