

Founded in 2008 | An Ameresco Company in 2021

## Plug Smart: We're Now an Ameresco Company!

**Ameresco, Inc. (NYSE: AMRC) is a Leading Cleantech Integrator and Renewable Energy Asset Developer, Owner & Operator**

After 13 years — first as a Service Disabled Veteran Owned Small Business, and since 2016 as a 100% employee-owned S Corp — Plug Smart is proud to announce that, as of December 2021, we are now part of Ameresco, Inc., a leading cleantech integrator specializing in energy efficiency & renewable energy.

The entire Plug Smart team, now Ameresco's *Smart Building Solutions* division, joins the company's team of over 1,000 employees. Customers will directly benefit from the ability to conduct projects across a broad solution portfolio, leveraging Ameresco's capabilities in street lighting, solar PV arrays, battery energy storage systems, microgrids, and more. The integration of our smart building solution expertise will directly serve Ameresco's strategic vision of offering tailored and innovative energy solutions to customers while expanding a team of deep technical specialists.

Plug Smart's existing clients can expect the same best in class solutions and service from their trusted account managers, engineers, and project managers while enjoying the benefits of having Ameresco as a single provider of comprehensive cleantech solutions.



### Delivering Access to a More Robust Solution Portfolio for Our Clients

"We founded and built Plug Smart to serve customers with an unbiased approach towards energy efficiency and open architecture building automation and controls solutions. Ameresco shares our passion for customer service while providing greater depth and breadth of complementary expertise that we can now offer our customers."

**Rich Housh, former Plug Smart CEO**

# AMERESCO

## by the Numbers



Delivered over **\$10 Billion** in Energy Solutions



**70+ Offices** Throughout the USA, Canada, and the UK and more than **1,000 Employees**



Developed over **300 MW** of Renewable Energy Projects



Up to **45% Energy Cost Savings** with Comprehensive, Audit-Based Improvements



Socially **Responsible** & Economically **Efficient**



In 2020, Ameresco's Renewable Energy Assets and Customer Projects Delivered a Carbon Offset Equivalent to **~12.6 Million** Metric Tons of CO<sub>2</sub>

## Bringing Long-Term Value to Customers Since 2000

Founded in 2000, Ameresco, Inc. (NYSE:AMRC) is a leading cleantech integrator and renewable energy asset developer, owner and operator. Our comprehensive portfolio includes energy efficiency, infrastructure upgrades, asset sustainability and renewable energy solutions delivered to clients throughout North America and the United Kingdom. Ameresco's sustainability services in support of clients' pursuit of Net Zero include upgrades to a facility's energy infrastructure and the development, construction, and operation of distributed energy resources.



### Ameresco's Advanced Technology Portfolio Includes:

Energy Efficiency | Distributed Energy Generation, Storage & Microgrids | Infrastructure | Energy Analytics & Supply Management | Operations & Maintenance

Ameresco has successfully completed energy saving, environmentally responsible projects with Federal, state and local governments, healthcare and educational institutions, housing authorities, and commercial and industrial customers. With its corporate headquarters in Framingham, MA, Ameresco has more than 1,000 employees providing local expertise in the United States, Canada, and the United Kingdom.

Ameresco's team of energy experts can assist you in identifying the solution that fits your needs.

For more information about Ameresco and our full-range of energy efficiency and renewable energy solutions, please call **1-866-AMERESCO** or visit **ameresco.com**.

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